



Rewarding Learning

General Certificate of Secondary Education
2013

Centre Number

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Candidate Number

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Learning for Life and Work: Modular

Unit 5

Employability



[GLW61]

GLW61

FRIDAY 10 MAY, MORNING

TIME

45 minutes.

INSTRUCTIONS TO CANDIDATES

Write your Centre Number and Candidate Number in the spaces provided at the top of this page.

Write your answers in the spaces provided in this question paper.

Complete in blue or black ink only. **Do not write in pencil or with a gel pen.**

The insert (containing Source A) is to be used for Questions 4 and 5 in Section B.

Answer **all** questions in this paper.

INFORMATION FOR CANDIDATES

The total mark for this paper is 40.

Quality of written communication will be assessed in Questions 4 and 5.

Figures in brackets printed down the right-hand side of pages indicate the marks awarded to each question or part question.



Section A

Answer **all** questions in this section.

This question is about issues of self-employment and sources of support.

- 1 (a) Name **one** characteristic that a successful entrepreneur should have.

_____ [1]

- (b) Identify and explain **one** reason why an entrepreneur should be aware of competition.

 _____ [2]

- (c) Identify and explain **one** way a support agency could help a person who is thinking of setting up a new business.

 _____ [2]

Examiner Only	
Marks	Remark
Total Question 1	



This question is about rights and responsibilities of employers and employees.

- 2 (a) Name the law which states that employers must ensure that no one with a disability is discriminated against in the workplace.

_____ [1]

- (b) Explain **one** way that an employee can show honesty while working for their employer.

 _____ [2]

- (c) Explain **one** reason why it is important for an employer to ensure that compassionate leave is granted to employees.

 _____ [2]

Examiner Only

Marks Remark

Total Question 2

[Turn over



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Question Number	Marks
1	
2	
3	
4	
5	

Total Marks	
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Examiner Number

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2013

Learning for Life and Work: Modular

Unit 5

Employability

[GLW61]

FRIDAY 10 MAY, MORNING

SOURCE A

Insert: Employability

For use with Questions 4 and 5.

SOURCE A

Competition Between Businesses

Businesses need to provide better quality products and services than their competitors to attract customers.

A business must value its employees so that they are continually motivated to produce their best in the workplace. As a result of this, employees need to undergo training programmes in order to update their skills in the use of modern technology so that they will become more effective in their job. This training could lead to better job satisfaction and an increase in salary for the employee.

Updated technology in the workplace will inevitably lead to an increase of sales as businesses can then trade on the Internet. They will become better known worldwide and will be able to trade 24 hours a day, 7 days a week.

On the other hand, having a worldwide market will mean that the business will face a lot of competition which may affect their sales and profit.

Source: Own Source